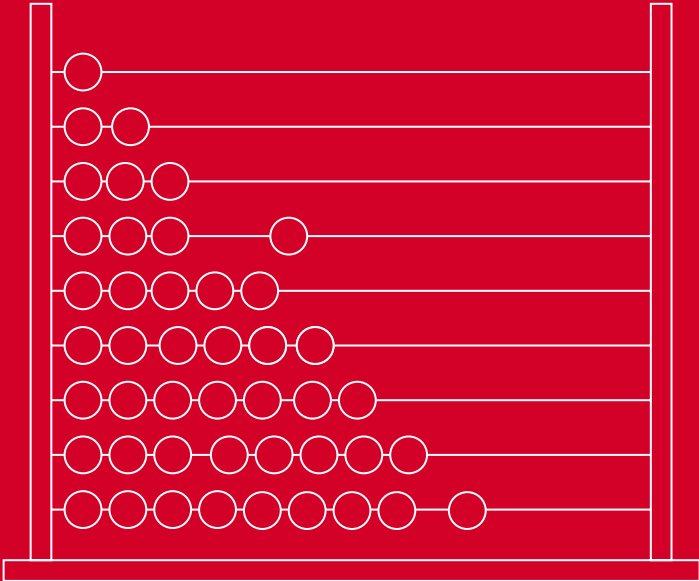


# Tax & Accounting



## We work with you to minimise risk and maximise opportunity

As one of the longest established Greek law firms, we apply a refreshingly modern approach, in tune with the contemporary demands of international business.

With 150 people, we are one of Greece’s largest firms, but the only one to offer you comprehensive legal and tax services.

### Outstanding people

Our people are outstanding too – experts, who guide you through the ever changing maze of Greek rules, and assist you with detailed market knowledge.

Based on a deep understanding of your needs, we manage your project and bring it to a timely and beneficial conclusion. You find that we maintain the highest service standards in the global market.

In short, we take care of it. We keep you safe, and give you advice that helps to build a successful strategy and get the deal done.

## The leading specialists in Greece

When you commission our Tax & Accounting practice, you engage the leading specialists. The Chambers directory ranks us as the only Tier 1 firm for Greece.

Here, a dedicated team of lawyers and economists, who work exclusively on tax and accounting matters, supports you.

Uniquely in Greece, of the 100 fee earners in our firm, 46 offer tax and accounting services.

Compared to other Greek firms, we not only lead the field, but we are also more focused – tax and accounting amounts to 40% of our work.

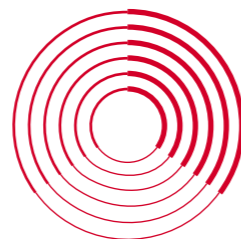
## tax & accounting in figures

### the services

35% compliance/ advisory

30% transactions/ projects

35% dispute resolution



## Prevention comes foremost in our work

We solve tax and accounting issues for our clients.

Prevention of problems comes foremost in our work. We increasingly conduct diagnostic reviews and compliance checks, which result from rising obligations and tax due diligence, particularly in sectors such as the energy and technology.

In case of tax controversy, we support you from the start of the tax audit to the dispute resolution before a Greek court or the CJEU, and during multilateral arbitration proceedings.

We work with international clients across all industry sectors. We also advise organisations such as the European Investment Bank and the European Investment Fund, and are members to the tax committee of the Hellenic Federation of Enterprises and the Hellenic-American Chamber of Commerce.

To help you succeed, we take care of it

## You benefit from all opportunities

For your project we form a highly specialised and industry-focused team, involving experts from the ten key areas of our Tax & Accounting practice.

However, you only have to deal with one person in our firm – a dedicated correspondent who leads our team that conducts and manages your project.

We are able to handle high volumes of complicated work within tight deadlines. In this, you profit from the size of our firm, strength of support services in knowledge management, IT and systems, and rigorous quality controls.

One third of our staff works in business support. We continue to invest heavily in the development and training of the people who deliver your success.

### Clients

Our clients include: Avon, Amadeus, Bayer, BIC, BP, Chiquita, Crown International, Goldman Sachs, Herbalife, Hotelbeds Group, JP Morgan, Knapp, Johnson & Johnson, Morgan Stanley, Oriflame, Olympic Brewery, Pierre Fabre, Remy Cointreau, Thomas Cook, Tupperware, Turkish Airlines and Universal.

## Our expertise

- 1 Tax & accounting compliance
- 2 Corporate & international tax
- 3 Transfer pricing
- 4 Diagnostic reviews
- 5 Tax controversy
- 6 VAT & indirect tax
- 7 Customs
- 8 Real estate tax
- 9 Banking & finance tax
- 10 Private clients

## Highly rated

In annual satisfaction surveys our clients consistently rate us highly for attitude, project management and responsiveness as well as service and support quality.

Here is what some of them say:

*We couldn't be more pleased with the professionalism, responsiveness and excellence of your service.*

CEO, Kefish

*Our collaboration for almost 20 years proves our satisfaction in all levels. When there is an urgency, you always meet our expectation.*

CFO, Oriflame

*Excellent collaboration. I trust them 100%.*

Head of Accounting, Olympic Brewery

*In-depth knowledge of tax issues [...]They always demonstrate a problem-solving approach and target the best outcome, with the ability to foresee future obstacles.*

*They are extremely responsive, reactive and very pleasant to work with. They appreciate the urgency of the matter and are ready to fight for us in front of the Greek tax authorities.*

Chambers Europe, 2018

*'Top-level industry expertise on all tax-related matters, from strategic views all the way to the detailed items'. The 'extremely professional, responsive and, most importantly, knowledgeable' lawyers 'take complex situations and simplify them to enable business decision making'.*

*Excellent user friendly and street smart-practical advice.*

Legal 500, 2018



## Your key to success

To discuss how we can help you succeed in Greece, please contact one of our key people.



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## We are responsible

Just to mention two aspects of our social responsibility work: we donate to not-for-profit associations that support children in need, and we fund law student activities and run internships.

## We are committed

We are committed to conduct business to the highest ethical standards. This is why we have been selected as the Greek partner of Trace International.



### Stay in the Know

Zepos & Yannopoulos comprehensive news alerts highlight a variety of legal insights for a wide array of practice areas and industries. Subscribe to our Newsletters at [www.zeya.com/stay-know](http://www.zeya.com/stay-know) and keep abreast of all latest legal and tax developments in Greece.

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