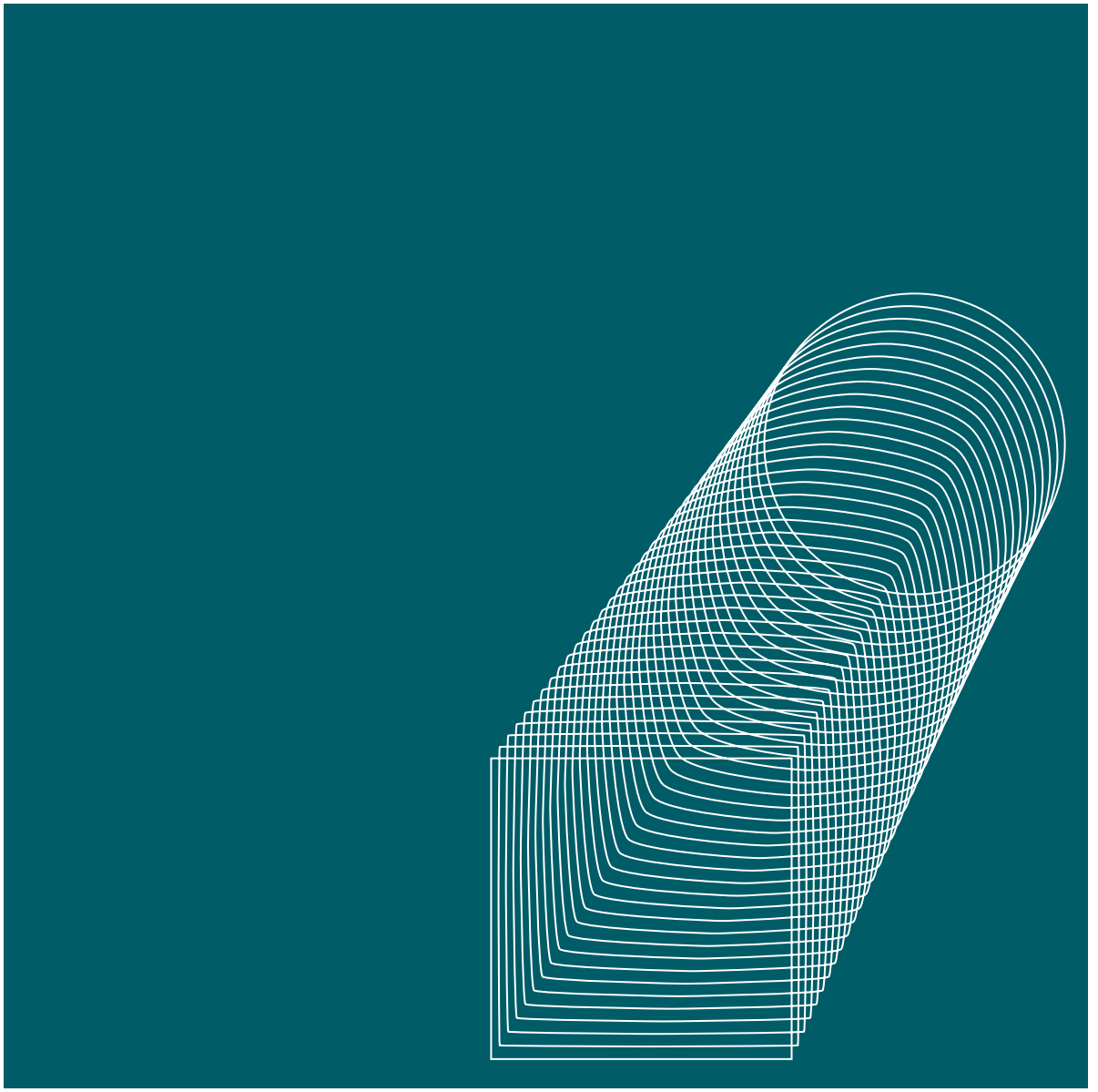
ZEPOS & YANNOPOULOS

Restructuring & Insolvency



A leading Greek law firm renowned for its long heritage, legal acumen and integrity

We have a strong international orientation which is echoed in our structure, standards and approach, and ultimately attested in the profile of our client base, our rankings and the network of our affiliations and best-friend law firms around the world.

Our multidisciplinary resources count more than 150 talented professionals. We take pride in our distinctive mind-set and offering as a full service business law firm, marked by our responsiveness and the ability to draw upon a second to none bench of tax and accounting specialists. Our ongoing endeavor is to raise the bar on legal and tax advisory by fielding versatile and approachable, easy to work with teams of practitioners who truly understand our clients' interest.

Change, whether in the legal or economic environment, is inherent to our jurisdiction; we have a robust track record of market first transactions and ground-breaking mandates. We are accustomed in implementing untested legislation, structuring innovative solutions and we put our bold legal argumentation and diligent work to the service of our clients.

We advise corporations from all commercial and industrial sectors, financial institutions, non-profits, startups and high-net-worth individuals, working closely with regulators and all major professional service firms.

A steering wheel through times of change

Insolvency & Restructuring has emerged amidst times of global and domestic financial turmoil as an increasingly complex legal practice in a new era as to the perception, scope and toolkit of insolvency procedures. Bankruptcy, pre-bankruptcy, re-habilitation entailing pre-pack arrangements, restructuring, debt-to-equity swaps and rescue buyouts, as well as out-of-court workouts, special administration, sale & purchase of distressed debt, standstills & moratoriums: the spectrum of options to rescue an ailing company or to recover a claim is as wide as never before and we cover it all.

We work for corporate debtors, shareholders, D&Os, lenders and lenders' groups, asset managers, private equity investors, banks and other stakeholders, whether in advisory, transactional or contentious context.

Over the years we have built a wealth of expertise assisting domestic and international clients in some of the most challenging insolvencies in the market. Ethics, pragmatism, crisis management skills, fast-paced work and expertise is what makes our team unrivalled.

We offer hands-on approach and impeccable credentials

During the last decade the core Greek insolvency laws have been amended numerous times. We seek to always find ourselves at the forefront of legal developments, be alert and adjust to changes, while being able to foresee and understand the long term fallouts in this new map of Greek insolvency laws. Our clients turn to us to help them see through the haze of a fast changing legal environment in times of financial stress.

Our team filed and won the first court application approving the opening of a secondary bankruptcy proceeding in Greece under EC Regulation 1346/2000 and has advised the Hellenic Bank Association as well as various foreign credit institutions on netting arrangements and set-off against insolvency of the parties.

Our core strengths

1. Significant experience in Insolvency Law, covering major aspects of bankruptcy proceedings with particular emphasis in rehabilitation and advice on complex aspects of bankruptcy such us set off, avoidable transactions etc.

2. The combination of extensive experience before Bankruptcy courts in cooperation with our highly skilled litigation team with the competence to advise on complicated insolvency law matter.

3. The incorporation of our Restructuring & Insolvency Law practice to fit in the overall profile of our law firm, to uniquely complement our firm's banking, real e and tax services, given that the thrust of non-performing loans has urged major credit institutions operating in Greece to seek redress against borrowers with the use of insolvency proceedings.

4. The international orientation of our Restructuring & Insolvency law practice; more than 80% of our client base is established in Western Europe, the United States and Japan.

5. Our focus on the academic background of all the members of our Insolvency Law practice group, who have been trained at a graduate level at top–tier European and US academic institutions.

6. The affiliation and positions held by some of the members of the group with reputable Greek academic institutions; most notably, the appointment of Emmanuel Mastromanolis as Assistant Professor at the University of Athens, and Stefanos Charaktiniotis as Lecturer at the University of the Aegean.

Our expertise

- Bankruptcy and related Litigation
- Rehabilitation
- Special Administration
- Out-of-court Workout
- Set-off & Net-off Arrangements
- Contingency planning
- Debt Restructuring & Reschedulings
- Distressed Acquisitions and Sales
- Distressed Debt Trading
- Avoidable Transactions
- Directors' liability

We have been drafting the Doing Business Section of the "*Resolving Insolvency Survey for Greece*" conducted by the World Bank since 2014

Highly rated

Quick and concise in its assessment of a situation

Chambers and Partners, 2017

The team has a deep knowledge and expertise in the area of insolvency and restructuring. The advice is solid and substantiated, while at the same time efficient and practical

Business-oriented and problem-solving approach

Chambers and Partners, 2018

Strong business acumen, in-depth knowledge, and value for money

Emmanuel Mastromanolis has in-depth and up-to-date knowledge of insolvency and bankruptcy issues

Legal 500, 2018

Your key to success

To discuss how we can help you succeed in Greece, please contact one of our key people.



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Partner

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We are responsible

Just to mention two aspects of our pro bono and social responsibility work: we donate to not-for-profit associations that support children in need, and we fund law student activities and run internships.

We are transparent

We are committed to conduct business to the highest ethical standards. That is why we have been selected as the Greek partner of Trace International.

Stay in the Know
Zepos & Yannopoulos comprehensive news alerts highlight a variety of legal insights for a wide array of practice areas and industries. Subscribe to our Newsletters at www.zeya.com/stay-know and keep abreast of all latest legal and tax developments in Greece.

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