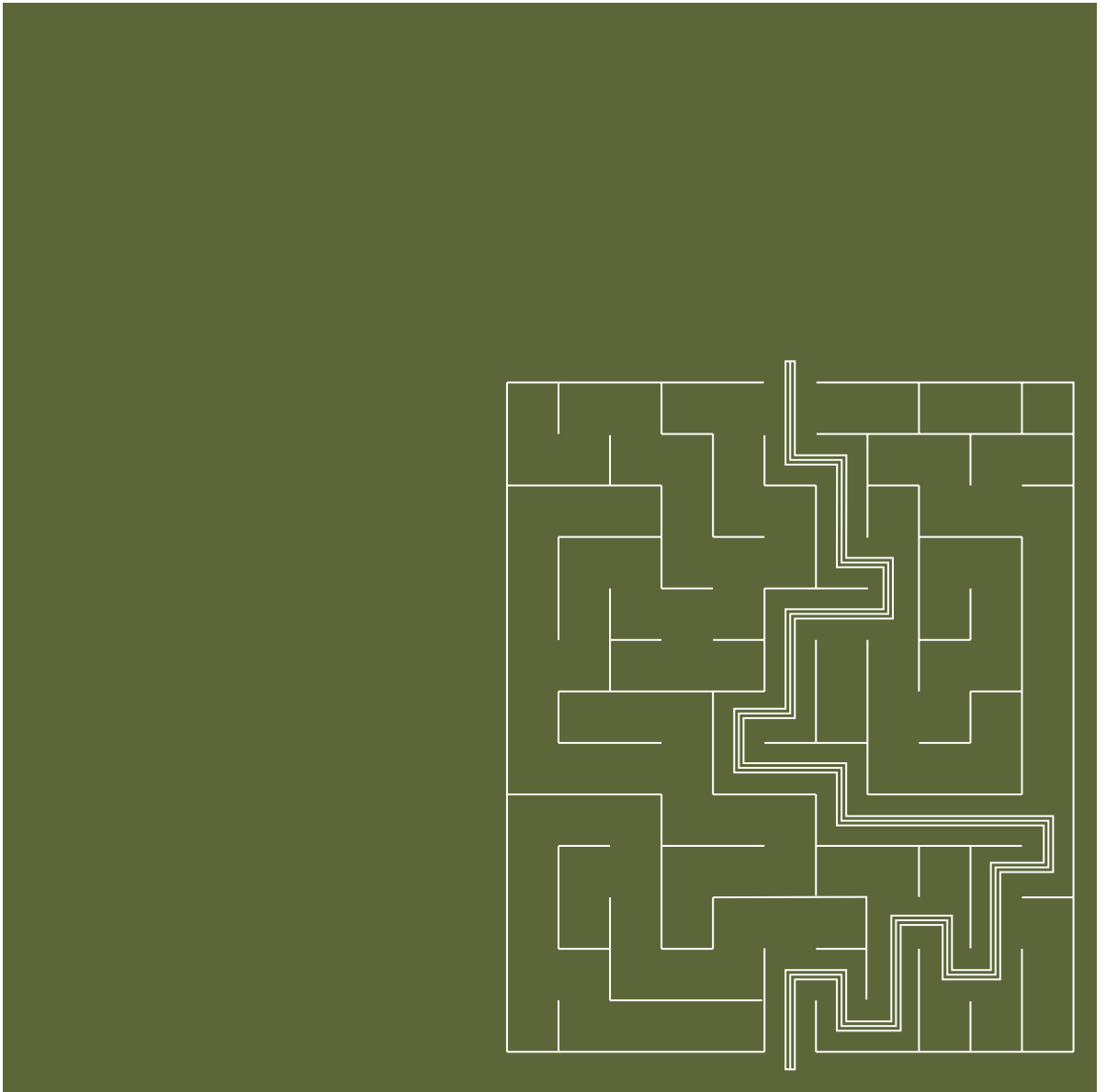


# Dispute Resolution



## We work with you to minimise risk and maximise opportunity

As one of the longest established Greek law firms, we apply a refreshingly modern approach, in tune with the contemporary demands of international business.

With 190 people, we are one of Greece's largest firms, but the only one to offer you comprehensive legal and tax services.

## Outstanding people

Our people are outstanding too – experts, who guide you through the ever changing maze of Greek rules, and assist you with detailed market knowledge.

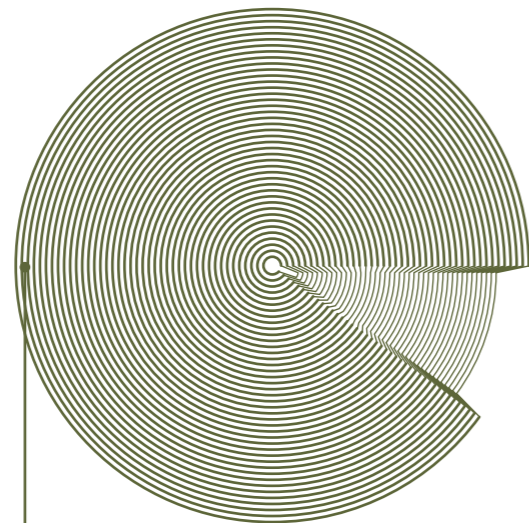
Based on a deep understanding of your needs, we manage your project and bring it to a timely and beneficial conclusion. You find that we maintain the highest service standards in the global market.

In short, we take care of it. We keep you safe, and give you advice that helps to build a successful strategy and get the deal done.

## Unparalleled experience in courts at all levels of jurisdiction

When you commission our Dispute Resolution practice, you engage specialists with unparalleled experience, gained in courts at all levels of jurisdiction, including domestic and international arbitration tribunals.

We work with international clients, who conduct business in Greece and get involved in legal proceedings. We can represent you in all areas of litigation, from tort, contractual and product liability claims to real estate, agency, distribution, antitrust, unfair competition, insolvency, employment and administrative matters.



90% of our DR practice clientele are based outside Greece

## Cross-border disputes

We have expertise in cross-border litigation, with particular experience in claims related to breach of multi-jurisdictional contracts, enforcement of foreign judgments and arbitral awards, as well as in international arbitration proceedings.

We are skilled in handling multi-party claims with local and international elements, and navigating complex issues related to the interpretation of contractual clauses, rights and damages.

## Our expertise

- Administrative litigation
- Agency and distribution
- Anti-trust
- Arbitration
- Banking and capital markets
- Contentious estates
- Criminal
- Debt collection and enforcement
- Employment
- Energy
- Intellectual property
- Product liability
- Real estate
- Restructuring and insolvency
- Tax litigation
- Unfair competition and consumer protection

## Result-orientated

From us, you can also expect sound advice on how to avoid disputes. We can advise on request but if you prefer, we can be proactive.

However, when a dispute has arisen, our familiarity with negotiation, mediation, arbitration and litigation enables us to suggest and use the dispute resolution method that gives you the best result. It also brings you the most cost-effective approach.

For every project we build a team of specialists, who work closely with you and, if needed, bring in our litigation people and members from other teams.

Although with us you have numerous legal experts at your disposal, you only have to deal with one person in our firm – a dedicated contact who leads our team that conducts and manages your project.

To help you

succeed,

we take care of it

## Examples of work

1. A **€7M** corporate shareholders' dispute before the Supreme Court.
2. Enforcement of a Swedish pension fund arbitral award of **€22M** against a Greek conglomerate.
3. **Multi-million** arbitration proceedings between electricity producers and a major industry user regarding a novel revision of gas price terms.
4. Novel dispute concerning the amendment of the terms of a **€15M** credit facility agreement of a Swiss bank with a Greek electricity producer
5. IP dispute involving an international trademark of a major premium spirits brand in Greece.
6. Major multi-party dispute involving a French and a Greek bank brought before the courts by a Greek consumer.
7. **€2.5M** insolvency dispute acting for a major retailer.
8. Distribution and agency litigation for a **multi-million** clientele compensation and damages claim.

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## Highly rated

In annual satisfaction surveys our clients consistently rate us highly for attitude, project management and responsiveness as well as service and support quality.

Here is what some of them say:

*The outcome of the litigation was very positive and I believe that your firm deserves high credit for this.*

Credit Suisse

*Excellent legal skills and agile support [...] very pleasant to deal with.*

Swedish Orphan Biovitrum

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*Bringing formidable firepower to courtroom battles, sewing up licensing contracts and organising significant customs seizures are all in a day's work for the indefatigable Zepos & Yannopoulos [...] watertight strategies that stand up under scrutiny.*

World Trademark Review 2018

*The team 'responds quickly and is very clear in the advice they give us, providing us open and clear direction.' One client highlights the group's 'innovative' and 'creative approach' to finding 'unique solutions.'*

The Chambers Europe, 2018

*Among the highest calibre in Greece [...] they excel on large and complex cases.*

Legal 500, 2018



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## Your key to success

To discuss how we can help you succeed in Greece, please contact one of our key people.



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## We are responsible

Just to mention two aspects of our social responsibility work: we donate to not-for-profit associations that support children in need, and we fund law student activities and run internships.

## We are committed

We are committed to conduct business to the highest ethical standards. This is why we have been selected as the Greek partner of Trace International.



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### Stay in the Know

Zepos & Yannopoulos comprehensive news alerts highlight a variety of legal insights for a wide array of practice areas and industries. Subscribe to our Newsletters at [www.zeya.com/stay-know](http://www.zeya.com/stay-know) and keep abreast of all latest legal and tax developments in Greece.

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