### ZEPOS 🐰 YANNOPOULOS

# Corporate Law & Compliance



### We work with you to minimise risk and maximise opportunity

As one of the longest established Greek law firms, we apply a refreshingly modern approach, in tune with the contemporary demands of international business.

With 190 people, we are one of Greece's largest firms, but the only one to offer you comprehensive legal and tax services.

### Outstanding people

Our people are outstanding too - experts, who guide you through the ever changing maze of Greek rules, and assist you with detailed market knowledge.

Based on a deep understanding of your needs, we manage your project and bring it to a timely and beneficial conclusion. You find that we maintain the highest service standards in the global market.

In short, we take care of it. We keep you safe, and give you advice that helps to build a successful strategy and get the deal done.

### Unique heritage

in serving multinationals doing business in Greece

### Industry-focused

When you commission our Corporate practice, you engage experienced specialists.

We have expertise in specific industries. such as automotive and industrial technology, aviation, banking and financial services, education, energy, food and beverage, healthcare, hospitality and leisure, IT, media and entertainment, non-profit, real estate and telecommunications.

We are also present in Greek fora, such as the Hellenic Federation of Enterprises (SEV) and Chambers of Commerce. Our partners devote significant time on thought leadership, speaking in industry conferences and workshops, publishing newsletters and articles, as well as organizing client training events.

### You benefit

For every project we form a multi -disciplinary and industry-focused team, involving legal specialists from relevant practices, and where needed tax experts, accountants and economists to help you profit.

However, you only have to deal with one person in our firm - a dedicated contact who leads our team that conducts and manages your project.

Our people help you decide on the best vehicle to conduct business in Greece, such as a subsidiary, branch or partnership. We then implement your decision and deal with the regulatory, tax and accounting aspects, and support you throughout your business life in Greece.

We can handle high volumes of complicated work within tight deadlines. In this, you profit from the size of our firm, strength of support services in knowledge management, IT and systems, and rigorous quality controls.

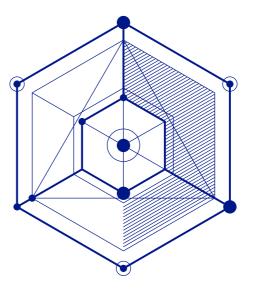
One third of our staff works in business support. We continue to invest heavily in the development and training of the people who deliver your success.

## To help you succeed, we take care of it

### Leading companies

About 90% of our clients are based outside Greece, more than a third of our work comes from international law firms and we participate in multinational networks. This orientation helps us operate seamlessly across borders.

We already work with leading companies like: Bayer, Benetton, Bic, Booking.com, Broadcom, Chiquita, Cisco, Club Méditerranée, Costamare, Crown, ENEL, Exxon Mobil, Grundfos, Herbalife, Hewlett Packard, Iberdrola, Jet2.com, Johnson & Johnson, Leaseplan, Leo Pharma, L'Oréal, Luxottica, Media Saturn, Microsoft, Mondelez, Nokia, Pierre Fabre, Remy Cointreau, Roche, Sfera Joven, Stavros Niarchos Foundation, Trafigura, Travelport, Tui, Turkish Airlines, Uber, UPS, Xeikon, and Zimmer.



### Our expertise

#### **o** Establishment of corporate vehicles

- + including actions with supervisory, regulatory and tax authorities, Chambers of Commerce and social security organisations
- **o** Ongoing work over the life of the vehicle
  - + such as drafting corporate resolutions and obtaining regulatory licenses

#### • Corporate governance

#### • Director liabilities issues

#### • Drafting and negotiating contracts

+ commercial transactions, shareholder and joint venture agreements

#### $\diamond$ Acquisition, restructuring, post-M&A integration

+ including drafting the appropriate corporate resolutions and powers of attorney, relevant approvals and implementation with the supervisory authorities

#### • Exit strategy design

+ design and implementation

### Highly rated

In annual satisfaction surveys our clients consistently rate us highly for attitude, project management and responsiveness as well as service and support quality.

Here is what some of them say:

Your firm is excellent. I have been working with Athina for 13 years! Can't say enough good things. Thank you!

Senior Manager, Broadcom

You have been precise in your advice, patient and super responsive, anticipating all our needs.

Chief Counsel International, TTEC

*Our collaboration for almost 20 years proves our satisfaction in all levels.* 

CFO, Oriflame Hellas

One commentator reports that the team was 'very helpful and attentive in getting back quickly with suggestions to any queries we had, and their advice was always succinct and commercial.' The firm's managing partner Dimitris Zepos has considerable experience of advising clients on [...] transactions.

The Chambers Europe, 2018

The 'excellent' team at Zepos & Yannopoulos is praised for its 'extremely responsive service and high level of specialist local knowledge'.

Legal 500, 2018



### Your key to success

To discuss how we can help you succeed in Greece, please contact one of our key people.



Athina Skolarikou Partner T +30 210 69 67 091 a.skolarikou@zeya.com

### We are responsible

Just to mention two aspects of our social responsibility work: we donate to not-for-profit associations that support children in need, and we fund law student activities and run internships. We are transparent

We are committed to conduct business to the highest ethical standards. This is why we have been selected as the Greek partner of Trace International.



#### Stay in the Know

Zepos & Yannopoulos comprehensive news alerts highlight a variety of legal insights for a wide array of practice areas and industries. Subscribe to our Newsletters at www.zeya.com/stay-know and keep abreast of all latest legal and tax developments in Greece.

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280 Kifissias Ave. 152 32 Halandri, Athens, Greece | +30 210 69 67 000 | info@zeya.com | www.zeya.com