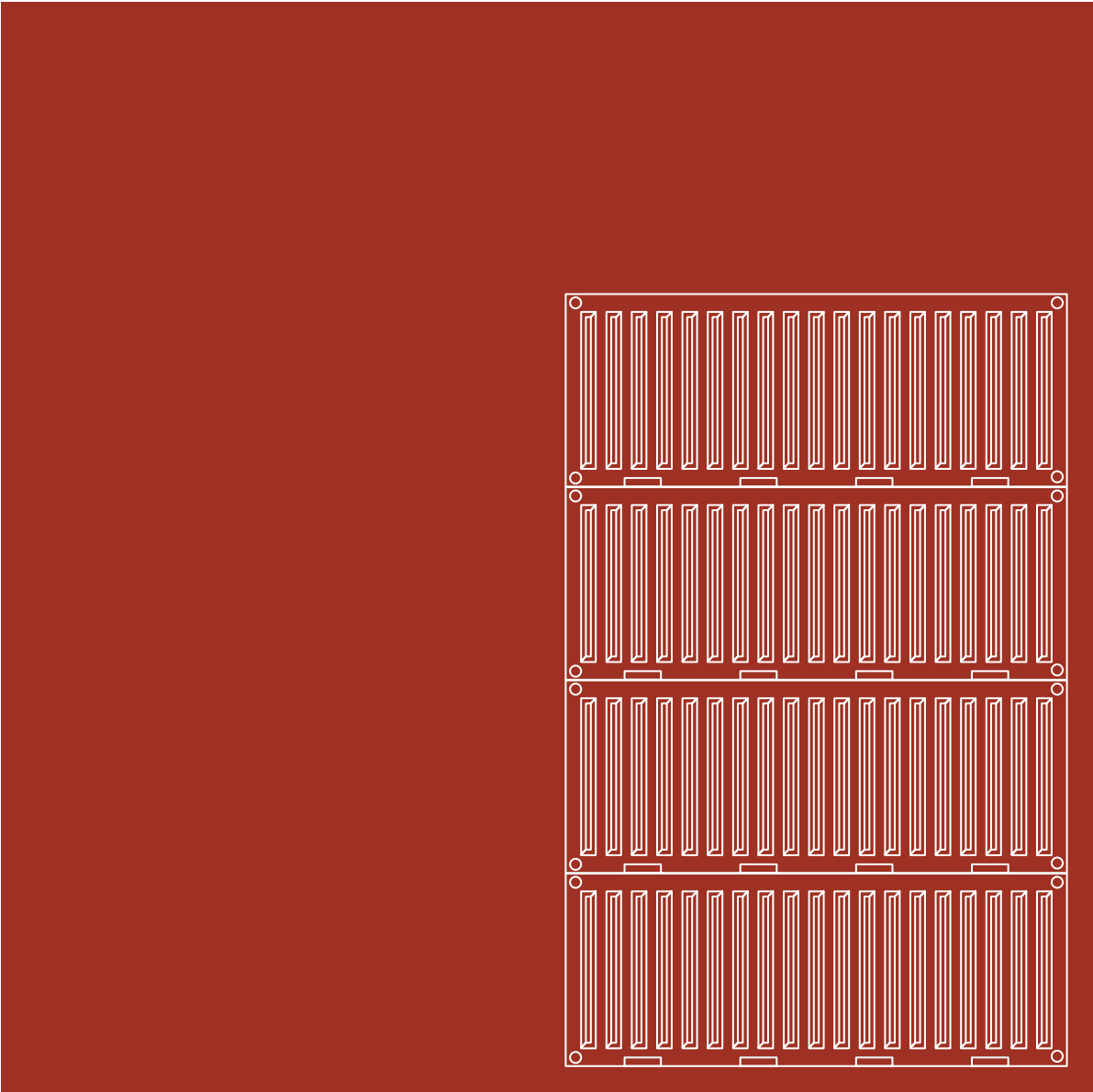


# Customs & Trade



## We work with you to minimise risk and maximise opportunity

As one of the longest established Greek law firms, we apply a refreshingly modern approach, in tune with the contemporary demands of international business.

With 190 people, we are one of Greece's largest firms, but the only one to offer you comprehensive legal and tax services.

## Outstanding people

Our people are outstanding too – experts, who guide you through the ever changing maze of Greek rules, and assist you with detailed market knowledge.

Based on a deep understanding of your needs, we manage your project and bring it to a timely and beneficial conclusion. You find that we maintain the highest service standards in the global market.

In short, we take care of it. We keep you safe, and give you advice that helps to build a successful strategy and get the deal done.

## Our team

Our customs and trade practice group comprises of a team of specialized lawyers, supported by criminal law experts, customs agents and an international network of independent law firms, specializing in customs and trade issues.

**Achieving time and cost efficiency is key.**

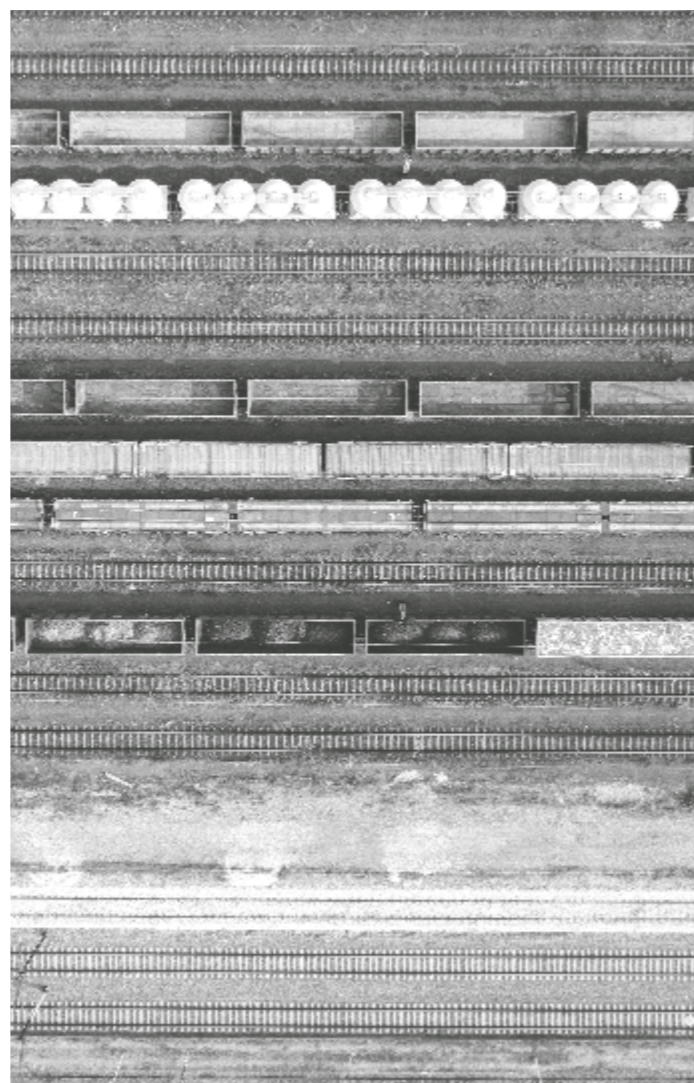
**Ensuring compliance is crucial.**

For the trade of goods between Greece and non-EU countries, awareness of the relevant customs and international and local trade rules is essential in order to achieve time efficiency and to avoid unnecessary costs in your business operations. Our specialized team will guide you through the complex EU Regulations and local laws that govern the import and lawful marketability of the products of interest in the Greek market, to ensure efficiency and compliance.

Customs procedures are complex and demanding, while certain types of products are subject to additional regulatory requirements. Non-compliance with the relevant rules can give rise to significant administrative penalties, criminal sanctions and even closing down of business, if operating in Greece. Our specialized team assists clients to ensure compliance through diagnostic reviews and customized advice.

## Indicative assignments

- We have advised a multinational group leading in the IT business to establish the first import center in Greece operating under an import VAT deferral scheme
- We have actively supported a leading logistics company to obtain a license for the operation of a customs warehouse
- We have advised one of the leading social media companies in relation to the temporary import of radio equipment and testing thereof in outdoor and indoor facilities for commercial and non-commercial use
- We have advised a foreign tobacco industry in relation to the regulatory requirements and applicable taxes for the release of its products (tobacco products, including novel tobacco products, e-cigarettes and liquid e-cigarettes) in the Greek market
- We have advised a leading company engaging in electric vehicle sharing in relation to the imports of electric scooters in Greece and the relevant regulatory restrictions in the Greek market



## Defending your rights

When it comes to customs controversy, it is important to be aware of your rights and know how to better protect them. Our specialized team of litigators supports clients to pursue their rights in all stages of customs controversy, from the initiation of customs audit to the representation before the Courts. Furthermore, we often represent clients in international trade disputes relating, among others, to consumer protection, international transport requirements, parallel imports and counterfeit products.

## Our expertise

- 1 Supply chain optimization
- 2 Customs simplifications and special schemes for the suspension of customs duties and/or VAT
- 3 Customs classification
- 4 Customs valuation issues
- 5 Excise duties
- 6 Regulatory requirements for specific types of goods (e.g. food, pharmaceuticals, radio equipment, works of art, novel tobacco products, dual use goods, electric scooters, furniture, white appliances etc.)
- 7 Compliance with Extended Producers obligations (EPR)
- 8 Support in the Authorised Economic Operator authorisation process
- 9 Representation of clients in customs and international trade disputes
- 10 Support in customs audits

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## Your key to success

To discuss how we can help you succeed in Greece, please contact one of our key people.



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Senior Associate

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## We are responsible

Just to mention two aspects of our social responsibility work: we donate to not-for-profit associations that support children in need, and we fund law student activities and run internships.

## We are committed

We are committed to conduct business to the highest ethical standards. This is why we have been selected as the Greek partner of Trace International.



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### Stay in the Know

Zepos & Yannopoulos comprehensive news alerts highlight a variety of legal insights for a wide array of practice areas and industries. Subscribe to our Newsletters at [www.zeya.com/stay-know](http://www.zeya.com/stay-know) and keep abreast of all latest legal and tax developments in Greece.

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