

ZEPOS & YANNOPOULOS

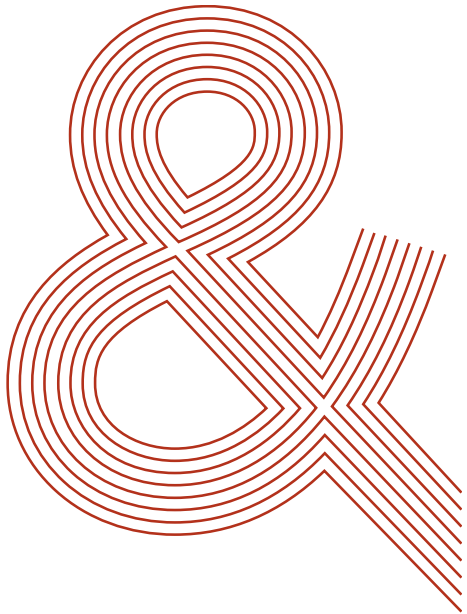
our firm





# Who we are

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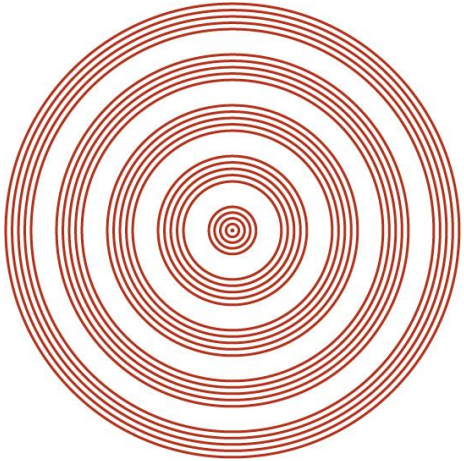
Established in 1893 Zepos & Yannopoulos is one of the longest **established** law firms in Greece

Since its establishment it has consistently been one of the most **prominent** law firms in the country

With total staff of approx. 170 we **focus** on the provision of comprehensive legal and tax services to foreign legal entities, financial institutions and individuals with business interests in Greece

# Our goal

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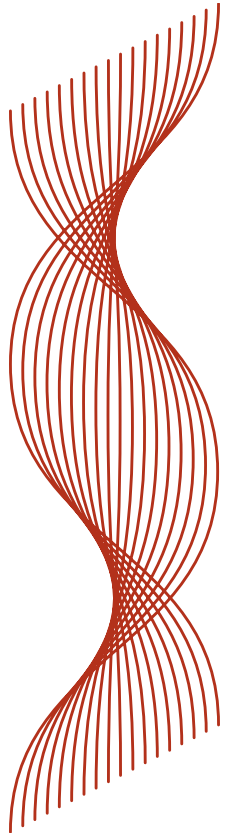


To provide **top quality** comprehensive legal and tax advice

To assist our clients capture the intricacies of the **Greek** business environment

# Our vision

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To be the **leading** law firm in Greece in its field

To provide the most **rewarding** and challenging academic and working environment

# Compliance/procedures

Conflicts

Know your  
client

Transparency

Anti-bribery

Privacy policy

Disaster  
Recovery

# Transparency and Business Ethics

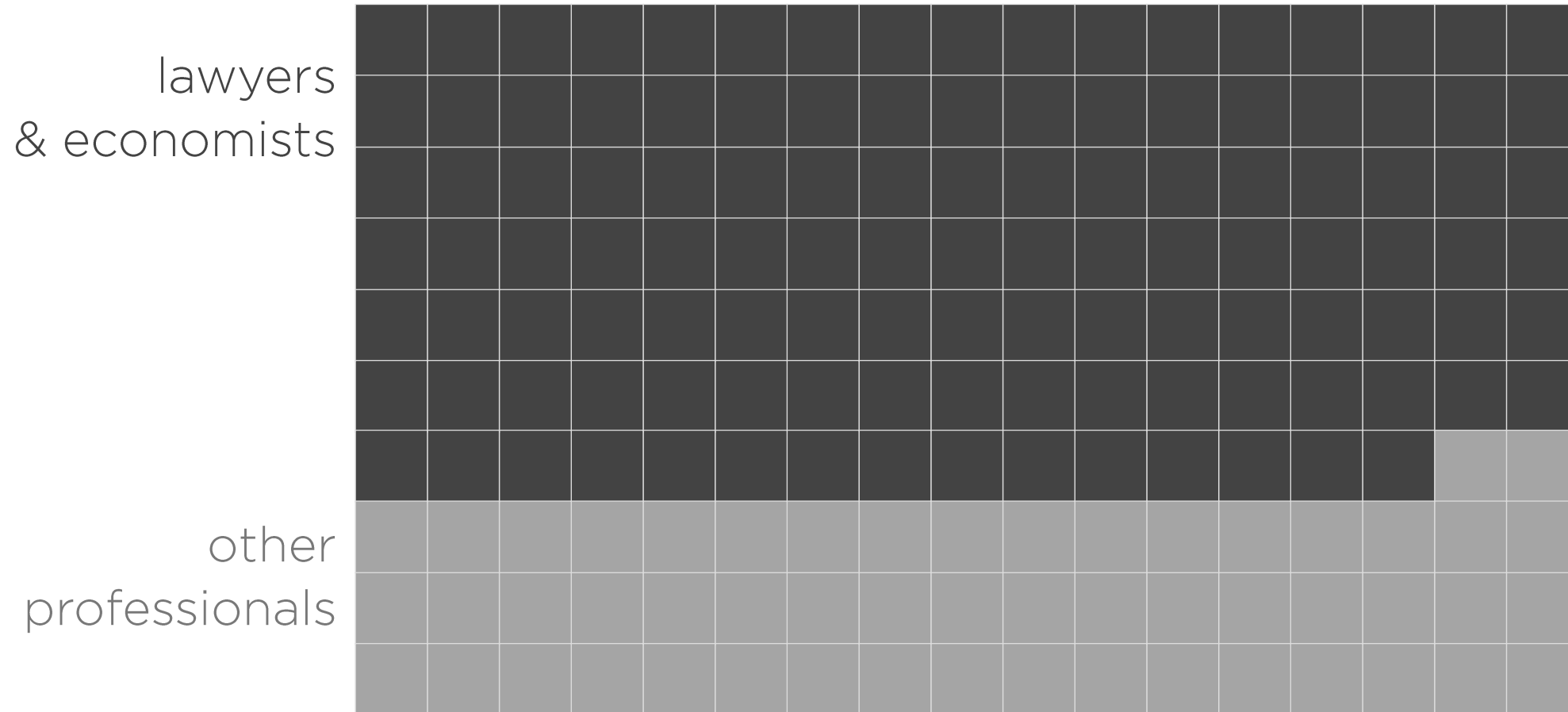
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Our firm is fully committed to transparency and practices which promote **business ethics**

Zepos & Yannopoulos is the corresponding firm in Greece for Trace, a non-profit association providing anti-bribery support [www.traceinternational.org](http://www.traceinternational.org)

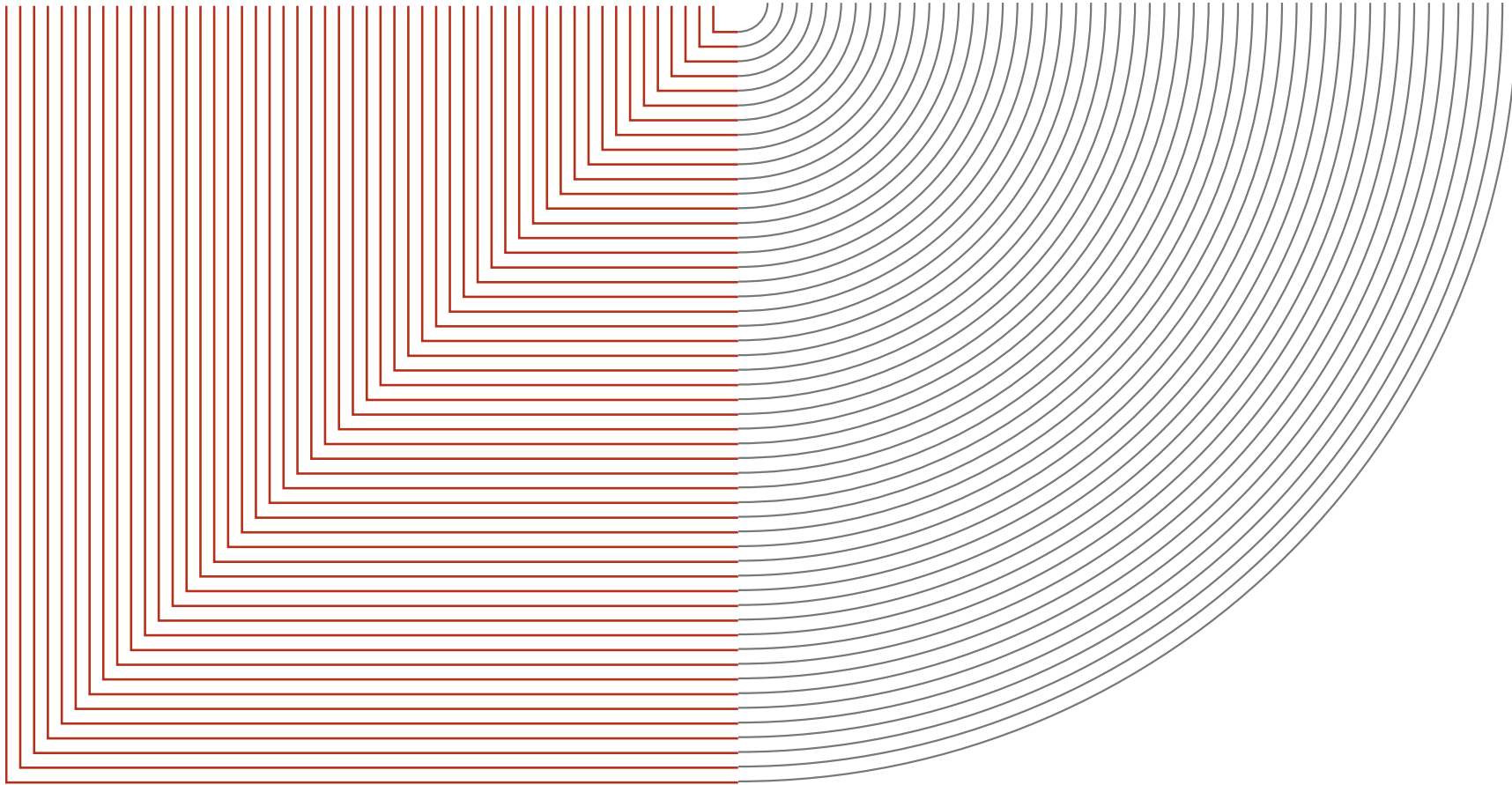
More than 170 people



# Two major groups

Corporate & Commercial

Tax & Accounting



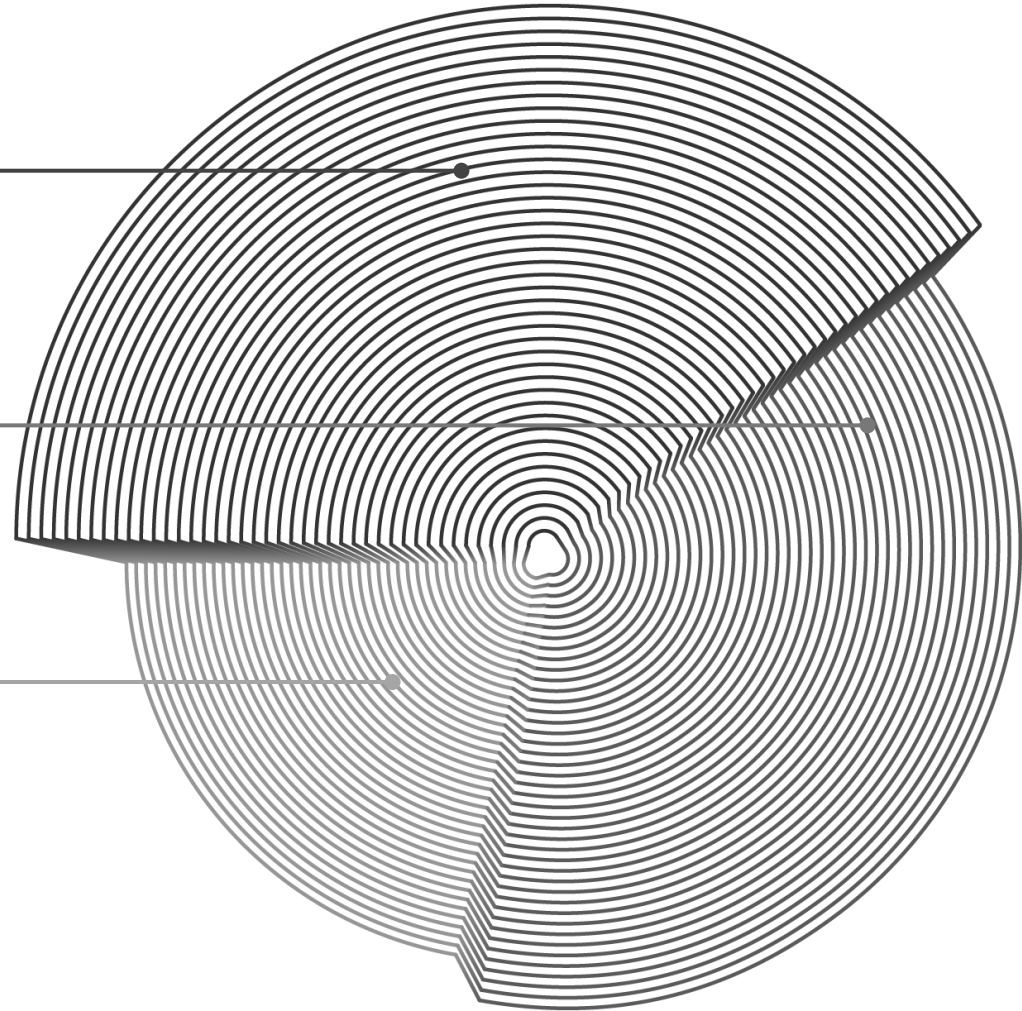


# Three service lines

Compliance/advisory

Transactions

Dispute resolution



# Practice areas

Business Crimes  
& Investigations

Commercial &  
Consumer Law

Antitrust &  
Competition

Corporate Law &  
Compliance

Customs & Trade

Data Protection &  
Cybersecurity

Dispute Resolution

Employment &  
Labour

Finance &  
Capital Markets

Mergers Acquisitions  
& Projects

Private Clients

Public procurement  
& concessions

Real Estate

Restructuring  
& Insolvency

Tax &  
Accounting

# Industries

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Automotive



Energy



Healthcare, Pharma  
& Life Sciences



Tech, Media &  
Telecom



Insurance



Non Profit &  
Education



Retail, Luxury &  
Consumer



Tourism &  
Leisure



Transport, Logistics  
& Aviation



# Operation



- The firm appoints one **Project Manager** per case
- A **Client Correspondent** is appointed per each institutional ongoing client
- Responsibility: timely and efficient communication with **client**

# Transparency of Fees and Cost

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- Fee estimates
- Detailed analysis of each matter handled, attorney involved, applicable rate and time spent
- No surprises
- Regular Invoicing
- Alternative fee arrangements



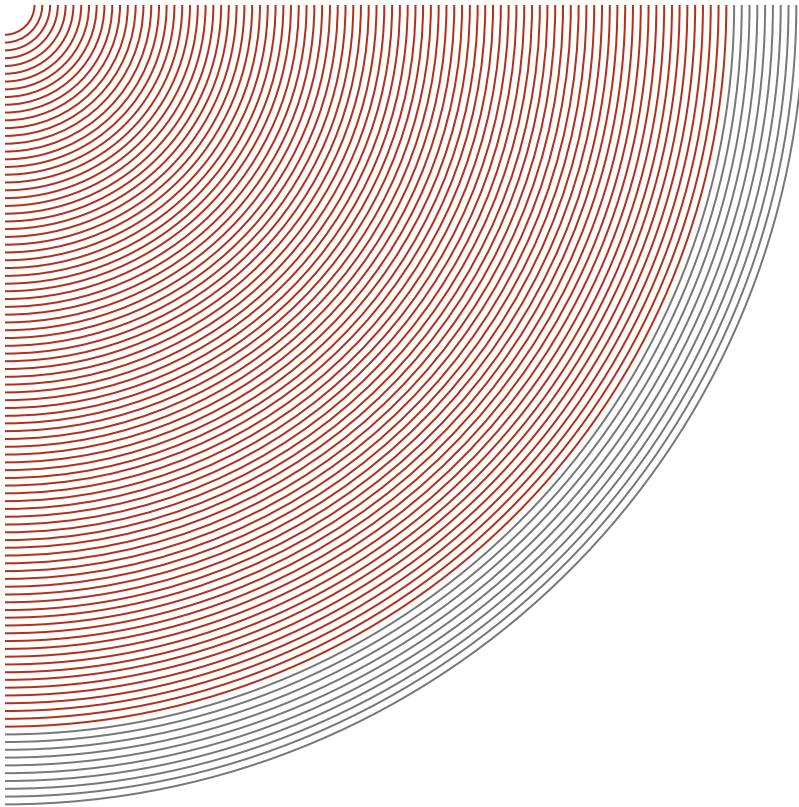


# International Orientation

We are the Greek member of several prestigious international associations of law firms such as Lex Mundi, Taxand and VAT Club.

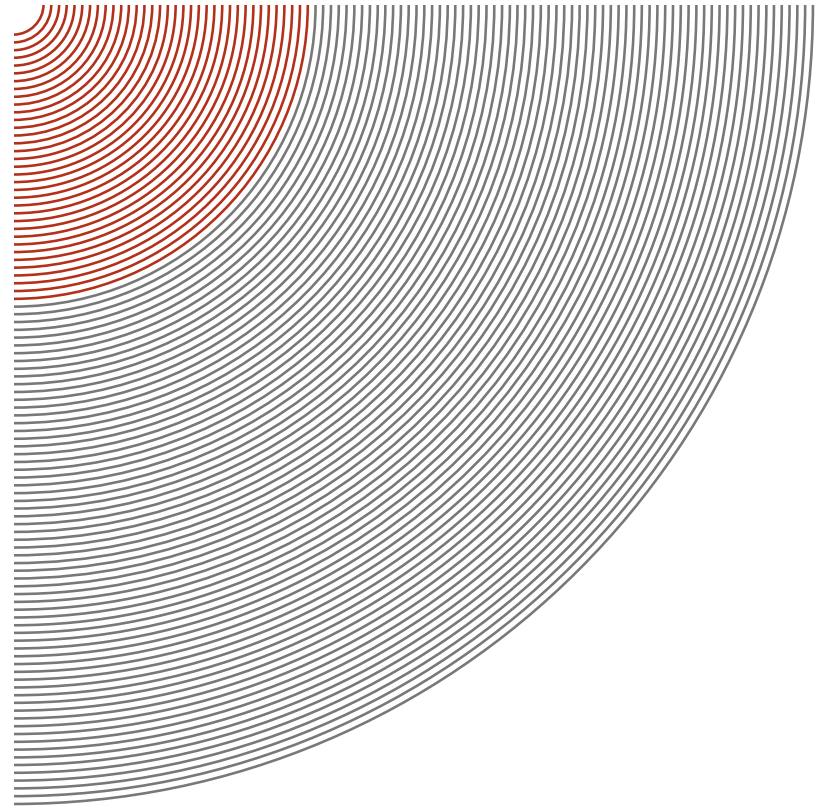
90%

our clients  
are foreign-  
based



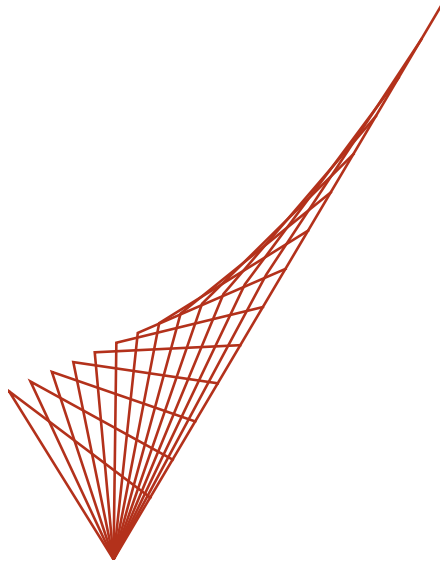
35%

of total  
assignments  
originate  
from law  
firms around  
the world



# Service Standards

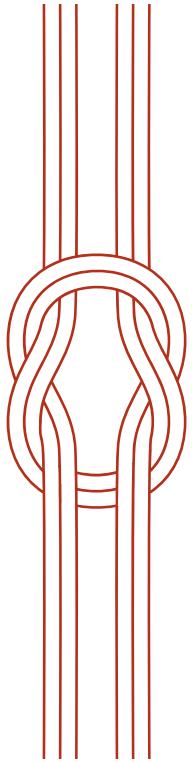
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- Promptly acknowledge inquiries
- Provide engagement letters
- Provide fee estimates
- Provide detailed invoices
- Provide status reports
- Identify backup attorneys
- English speaking staff
- Updated office technology
- Disaster recovery procedures

# Our strength

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Century long **experience** in advising foreign clients doing business in Greece

Comprehensive legal and tax **services**

Business oriented, proactive and value for money **support**

