

Private Clients



A leading Greek law firm renowned for its long heritage, legal acumen and integrity

We have a strong international orientation which is echoed in our structure, standards and approach, and ultimately attested in the profile of our client base, our rankings and the network of our affiliations and best-friend law firms around the world.

Our multidisciplinary resources count more than 150 talented professionals. We take pride in our distinctive mind-set and offering as a full service business law firm, marked by our responsiveness and the ability to draw upon a second to none bench of tax and accounting specialists. Our ongoing endeavor is to raise the bar on legal and tax advisory by fielding versatile and approachable, easy to work with teams of practitioners who truly understand our clients' interest.

Change, whether in the legal or economic environment, is inherent to our jurisdiction; we have a robust track record of market first transactions and ground-breaking mandates. We are accustomed in implementing untested legislation, structuring innovative solutions and we put our bold legal argumentation and diligent work to the service of our clients.

We advise corporations from all commercial and industrial sectors, financial institutions, non-profits, startups and high-net-worth individuals, working closely with regulators and all major professional service firms.

A dedicated Private Clients team on your side

With a designated team of over 10 practitioners interfacing with the firm's array of disciplines and our own accountancy firm, we are one of the few major law firms to offer such a sophisticated private clients practice. For over 50 years we have been the trusted advisors of world leading ship-owners, industrialists and businesspersons, as well as international philanthropic organisations.

We assist high-net-worth individuals, family offices, closely held businesses, private banks and charitable institutions navigate through a market as regulated and fast-changing as is Greece. From structuring and planning to compliance and from contracts to disputes, we cover the entire spectrum of legal, tax and accounting service.

Personal & personalised

We put our clients at the heart of what we do. This is how we built long lasting relations with our clients and their families from generation to generation and are able to tailor our approach, interaction and service to the different needs and traits of each client. We know how to listen and how to honour what matters to them most, small or large, complex or simple.

Practical & tactical

Over the years we have built a highly successful private clients practice investing on our ability to combine both the technical resources to take the burden off our clients from day-to-day interaction with Greek red tape and the visionary approach to help them set and pursue their goals in the optimal way.

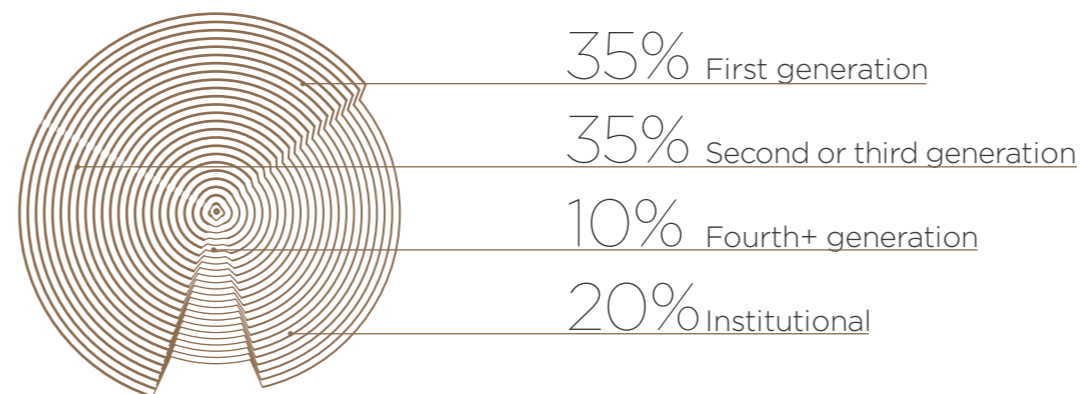
Integrated & versatile

We have structured our practice to work as a single point of contact, by sourcing diverse and agile teams coordinated by a single leader actively serving as our client's point of contact. Our core team is one of the largest in the market in this field and is formed in the auspices of our leading tax practice, founded in 1955 and ranked tier 1 in all major international directories. Depending on the needs of each assignment we deploy resources with the right mixture of sector, product and legal knowledge.

Global reach

We are best placed to serve clients with multijurisdictional interests. We maintain best-friends relationships with the most prominent law firms around the globe, servicing clients with identical needs.

Private clients breakdown



Top cross border work countries

- | | |
|----------------|-----------|
| 1. Switzerland | 4. Cyprus |
| 2. UK | 5. Israel |
| 3. USA | 6. France |

Our expertise

- **Wealth Structuring & Planning**
 - Greek & International asset structuring
 - Succession planning
 - Real estate
 - Art
 - Philanthropy & charitable giving
 - Private banking
- **Shipping**
 - Structuring of shipping activity
 - Tonnage tax
 - Special tax regime compliance
- **Tax inspections & dispute resolution**
 - Tax audits monitoring
 - Litigation
 - BoD member liabilities
- **Executives**
 - Employment taxes
 - Expatriates
 - Fringe benefits
- **Compliance**
 - Advice & guidance for compliance
 - Annual filing of tax returns (income tax, real estate)
 - Common Reporting Standard (CRS)
 - Voluntary disclosure schemes
 - Redomiciliation

The firm is well placed to handle private wealth work. They do it all properly, they comply with the law and they are very creative.

Costas Kallideris is a key person with a good reputation for personal tax work. Kallideris' practice is primarily tax-driven, covering inheritance, real estate and gift tax among others. He also handles tax litigation, estate planning and asset structuring matters.

Described as really standing out in the Athens market this firm is well known for its private client work, including estate planning and tax compliance for HNWIs.

Chambers and Partners, 2018

Zepos & Yannopoulos is praised for its 'long-term focus and risk management on behalf of the client'.

Legal 500, 2018

Costas is indeed an excellent lawyer and top professional legal adviser especially in tax matters.

His outstanding personality, experience, professionalism, deep knowledge and efficiency combined with timeous and consistent performance in the delivery of various important projects, makes me ranking him without any hesitation as the best tax consultant I have ever worked with in Greece, with superb analytical and communication skills.

Citywealth, 2018



Your key to success

To discuss how we can help you succeed in Greece, please contact one of our key people.



Costas Kallideris
Partner

T (+30) 210 69 67 074
c.kallideris@zeya.com



Eleni Skoufari
Partner

T (+30) 210 69 67 109
e.skoufari@zeya.com



Anna Paraskeva
Partner

T (+30) 210 69 67 083
a.paraskeva@zeya.com

We are responsible

Just to mention two aspects of our social responsibility work: we donate to not-for-profit associations that support children in need, and we fund law student activities and run internships.

We are transparent

We are committed to conduct business to the highest ethical standards. This is why we have been selected as the Greek partner of Trace International.



Stay in the Know

Zepos & Yannopoulos comprehensive news alerts highlight a variety of legal insights for a wide array of practice areas and industries. Subscribe to our Newsletters at www.zeya.com/stay-know and keep abreast of all latest legal and tax developments in Greece.

Z E P O S & Y A N N O P O U L O S

280 Kifissias Ave. 152 32 Halandri, Athens, Greece | +30 210 69 67 000 | info@zeya.com | www.zeya.com