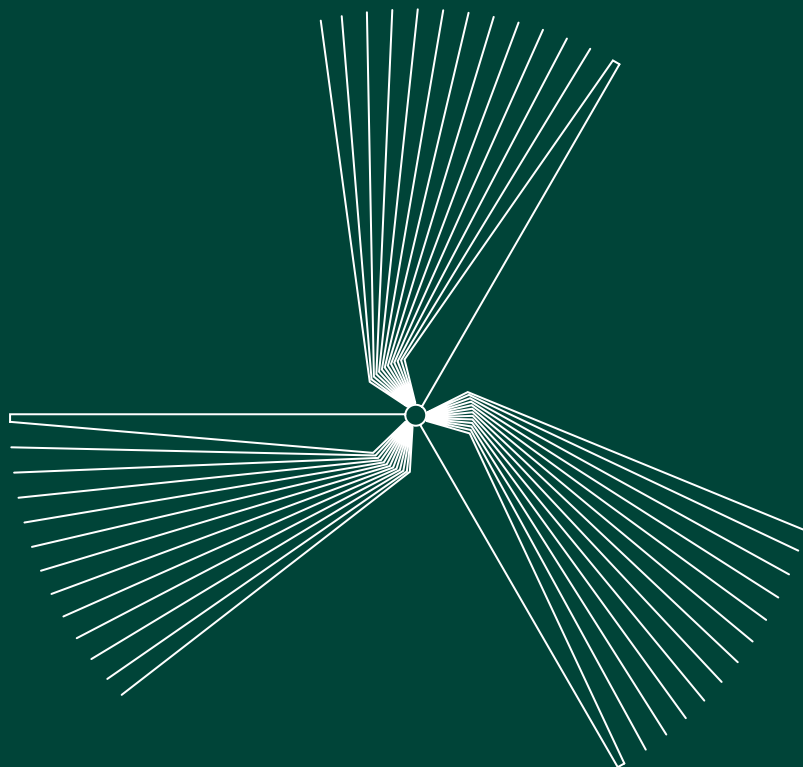


# Energy



## A leading law firm

Our firm is one of the largest and longest established in Greece specializing in the provision of comprehensive legal and tax services to legal entities conducting business in Greece. Our firm is particularly active in the development of new business and investments for international and local market players.

The majority of our clientele (90%) is based outside of Greece while more than a third of our work originates from foreign law firms. This places us in a unique position to understand the needs of foreign based entities wishing to conduct business in Greece and guide them through the intricacies of the Greek legal system and commercial environment.

Our people include more than 160 talented professionals many of them with longstanding in-house industry experience. Our main strength lies in our capacity to combine resources from across disciplines to provide seamless and integrated solution focused advice.

## A dynamic and innovative energy practice

Our firm’s energy practice has been traditionally recognized as leading in the market and has undergone a major expansion during the past two years, more than doubling its size and growing into one of the biggest industry focused practices in the Greek market. Our practice structure, in terms of size as well as expertise, means that we are capable of successfully delivering on large-scale and complex transactions under tight time schedules.

We act on behalf of a diversified client portfolio including oil majors, prominent companies in the renewables sector, state owned enterprises, Regulatory Authorities and financial institutions. Our involvement in various projects, each from a different standpoint, gives us a unique insight and understanding of the industry thus enabling us to provide sophisticated and market savvy advice to our clients.

## Outstanding track record

We have an outstanding track record both in transactional as well as in regulatory engagements. Recent highlights include: representing HELLENIC PETROLEUM in a 130m€ deal on a landmark project for the Greek and European renewable sector pertaining to the acquisition of a 204MW photovoltaic park and the construction and operation & maintenance of the park by JUWI Hellas; and the provision of legal support to a major oil company with respect to its hydrocarbon exploration and exploitation activities in Greece, including a major environmental litigation. We also act on behalf of key players in the context of the privatization of energy companies such as DEPA and of energy related infrastructure projects. Throughout the years our firm has assisted the Regulatory Authority of Energy (RAE) in setting forth the energy regulatory framework.

## Why choose us

Engaging our firm means partnering with a team of multidisciplinary experts combining unparalleled transactional experience and understanding of the commercial aspects through in-depth knowledge of the regulation and the market. We are able to handle complex large scale transactions on a tight deadline. We offer solution-oriented impeccable advice leveraging our own in-depth experience and understanding of the market, along with the expertise from our colleagues from other disciplines, including tax and real estate. We not only assist our clients face their daily legal challenges, but also perceive the opportunities that can support their strategy for the future.



## Our expertise

Our work covers all energy sectors including Renewable Energy Technologies, Electricity, Oil & Gas, Mining, and Environmental. Our expertise spans from purely transactional M&A work, to complex and intriguing regulatory advice. Our team handles:

- M&A transactions
  - + we advise clients with respect to risk assessment & mitigation conducting detailed and multidisciplinary due diligence work, and fully handle the transactional aspects both in terms of contract drafting and legal negotiation
- Project development related work with a particular focus on EPC and O&M Agreements
- Licensing and Compliance, including environmental compliance
- Environmental risk assessment & litigation
- Privatizations and PPP projects in the energy field
- Energy related tender procedures
- Joint venture and related arrangements within the context of privatization or exploitation of energy projects, including RES projects
- Energy related antitrust and state aid aspects
- Customs and duties relevant to the energy sector

# Highly rated

*Zepos & Yannopoulos offers a blend of regulatory, transactional and projects expertise across oil, gas and electricity. In addition, on the contentious, front the firm is representing DEPA several arbitrations, including three against electricity producers, and a fourth regarding gas supply contracts. Anastasia Makri leads the team, following the departure of Marina Kolia, who is now in-house at Mondelez.*

Legal 500, 2019

*Experienced in the oil and gas space and the renewable energy sector. Assists with the acquisition, sale and financing of wind farm projects, as well as M&A mandates. Other areas of expertise include tendering processes, electricity trading licences and regulatory issues. Represents energy providers and state entities in disputes, including arbitration proceedings.*

Chambers Europe, 2019



# Your key to success

To discuss how we can help you succeed in Greece, please contact one of our key people.



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# We are responsible

Just to mention two aspects of our social responsibility work: we donate to not-for-profit associations that support children in need, and we fund law student activities and run internships.

# We are transparent

We are committed to conduct business to the highest ethical standards. This is why we have been selected as the Greek partner of Trace International.



## Stay in the Know

Zepos & Yannopoulos comprehensive news alerts highlight a variety of legal insights for a wide array of practice areas and industries. Subscribe to our Newsletters at [www.zeya.com/stay-know](http://www.zeya.com/stay-know) and keep abreast of all latest legal and tax developments in Greece.

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