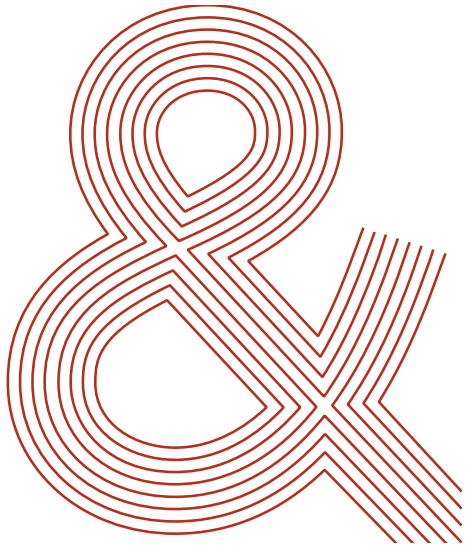


Z E P O S & Y A N N O P O U L O S

our firm

Who we are

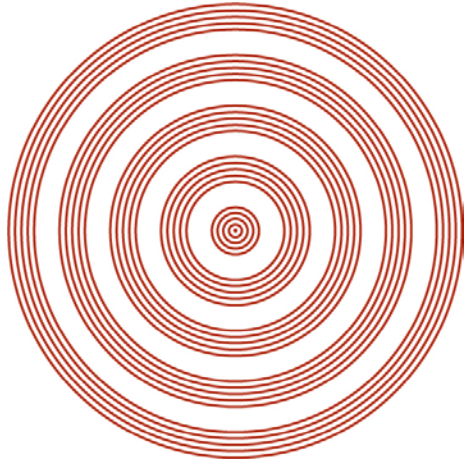


Established in 1893 ZEYA is one of the longest **established** law firms in Greece

Since its establishment it has consistently been one of the most **prominent** law firms in the country

With total staff of approx. 155 we **focus** on the provision of comprehensive legal and tax services to foreign legal entities, financial institutions and individuals with business interests in Greece

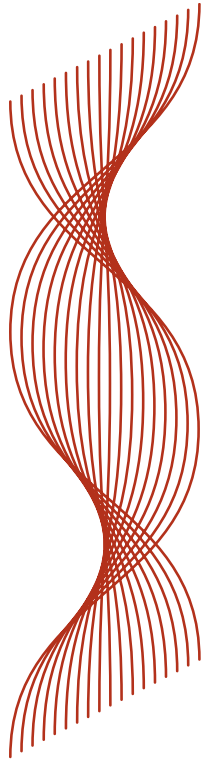
Our Goal



To provide **top quality** comprehensive legal and tax advice

To assist our clients capture the intricacies of the **Greek** business environment

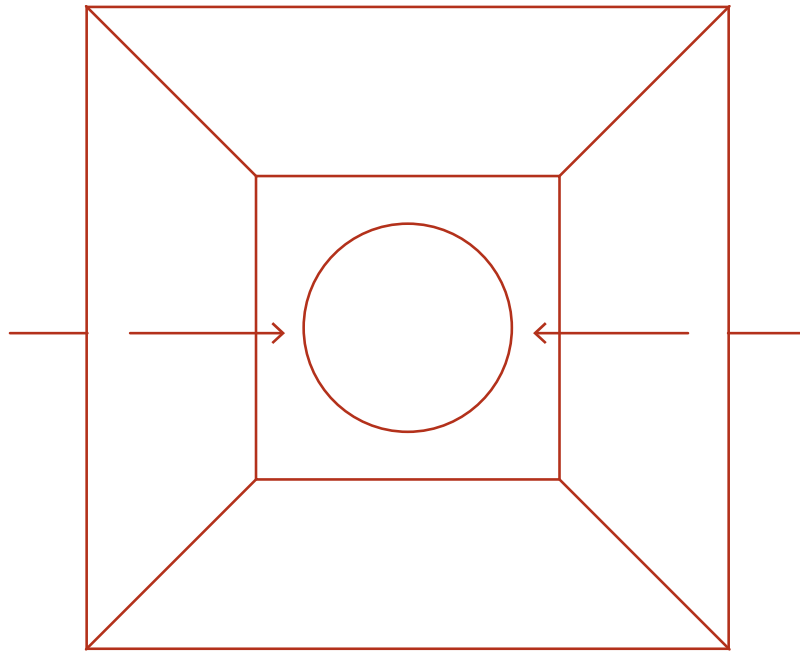
Our vision



To be the **leading** law firm in Greece in its field

To provide the most **rewarding** and challenging academic and working environment

Compliance/Procedures



Conflicts

Know your client

Transparency

Anti-bribery

Privacy policy

Disaster Recovery

Transparency and Business Ethics



Our firm is fully committed to transparency and practices which promote **business ethics**

Zepos & Yannopoulos is the corresponding firm in Greece for Trace, a non-profit association providing anti-bribery support
www.traceinternational.org

Staff of 152

76 lawyers

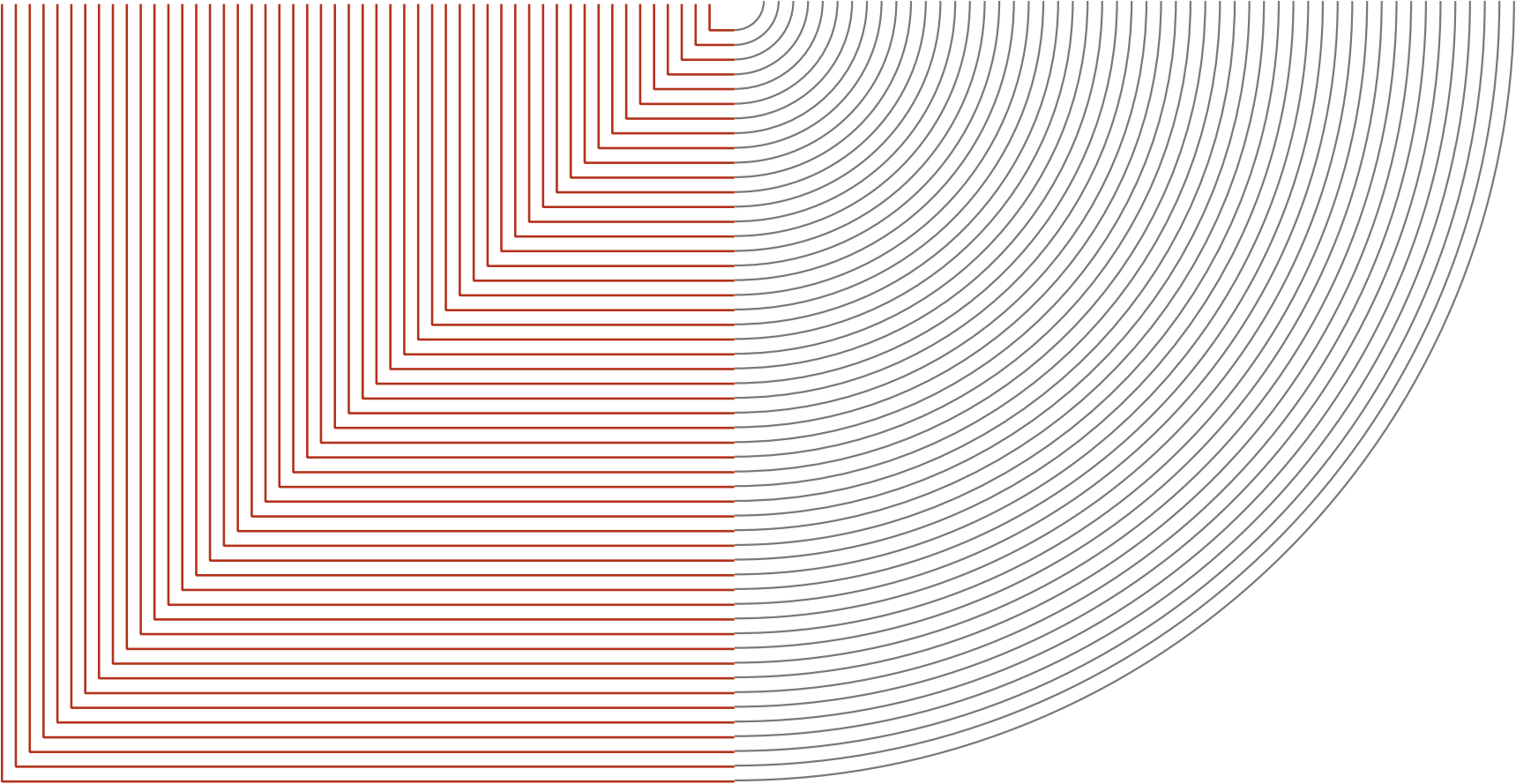
58 support

18 accountants


Two major groups

Corporate & Commercial

Tax & Accounting



Practice Areas

-  Administrative
-  Agency & Distribution
-  Business Crimes & Compliance
-  Commercial
-  Competition/ Anti-trust
-  Consumer Protection
-  Corporate
-  Customs & Trade
-  Data Protection & Cybersecurity
-  Dispute Resolution

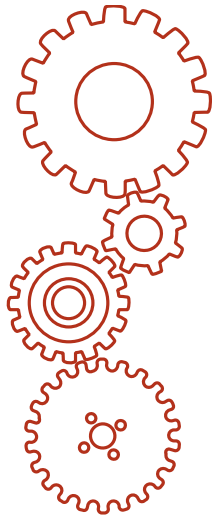
-  Employment & Labour
-  Finance & Capital Markets
-  Insurance
-  Intellectual Property
-  Mergers & Acquisitions
-  Project Finance & Public Contracts
-  Public Procurement & Projects
-  Restructuring/ Insolvency
-  Tax

Industries

- Automotive & Industrial Technology
- Aviation
- Energy
- Food & Beverage
- Healthcare
- Hotels & Leisure

- IT
- Media & Entertainment
- Non Profit/ Education
- Private Clients
- Real Estate
- Telecommunications

Operation

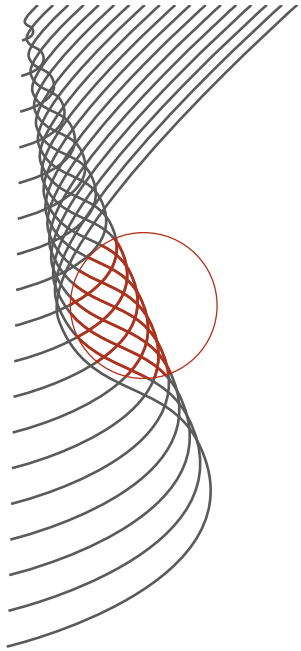


The firm appoints one **Project Manager** per case

A **Client Correspondent** is appointed per each institutional ongoing client

Responsibility:
timely and efficient communication with **client**

Transparency of Fees and Cost



Fee estimates

Detailed analysis of each matter handled, attorney involved, applicable rate and time spent

No surprises

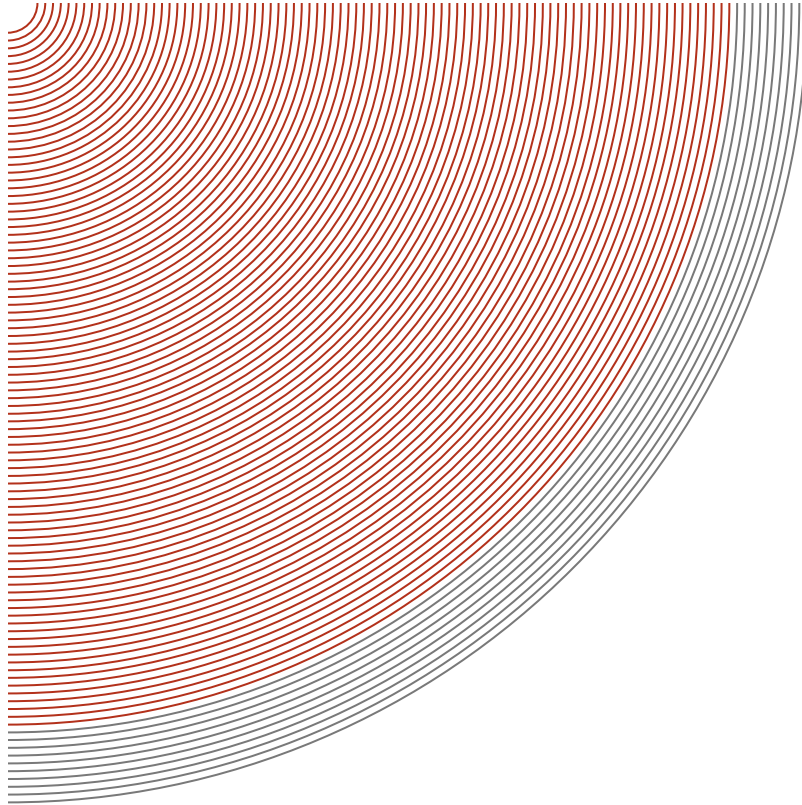
Regular Invoicing

Alternative fee arrangements

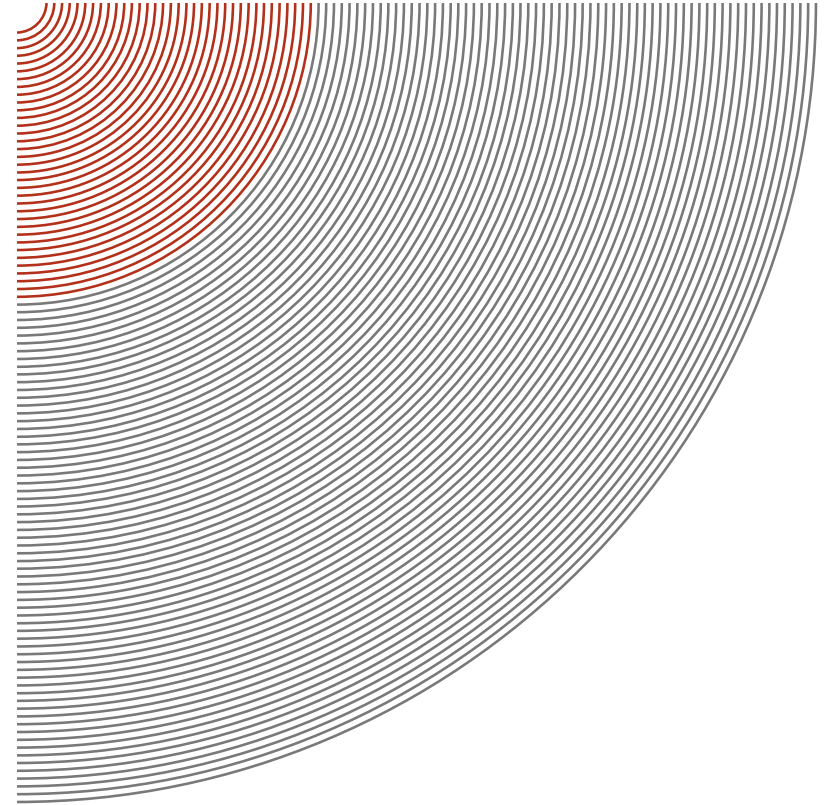
International Orientation

We are the Greek member of several prestigious international associations of law firms such as Lex Mundi, Taxand and VAT Club.

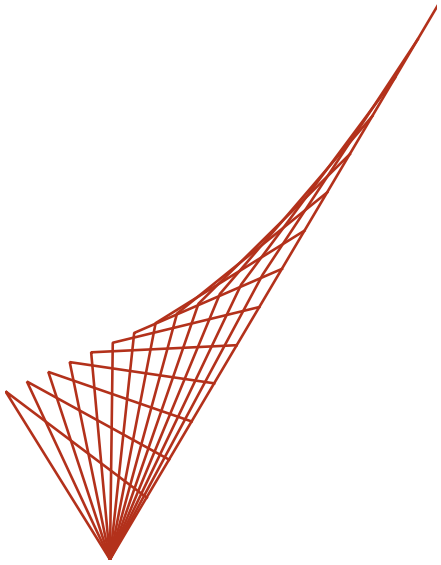
90%
our clients
are foreign-
based



35%
of total
assignments
originate from
law firms
around the
world



Service Standards



Promptly acknowledge inquiries

Provide engagement letters

Provide fee estimates

Provide detailed invoices

Provide status reports

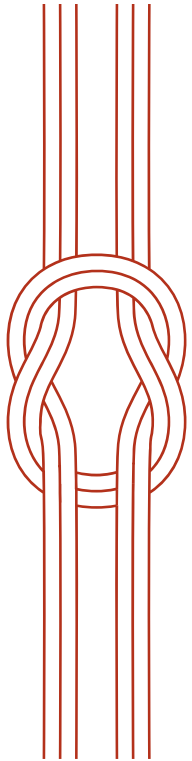
Identify backup attorneys

English speaking staff

Updated office technology

Disaster recovery procedures

Our strength



Century long **experience** in advising foreign clients doing business in Greece

Comprehensive legal and tax **services**

Business oriented, proactive and value for money **support**

Z E P O S & Y A N N O P O U L O S

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